



Someone must furnish the land. I have taken steps to do this.

in. But unless someone furnishes land to the settlers, they will have nothing to settle upon. By the exercise of intelligent foresight and our options, we shall be in position to furnish the land they require.

“Land scouts tell me that we can begin sales of this well-watered land at \$200 per acre. If our shovelers cannot pay this sum, we will arrange rental contracts based on the \$200 value.

“The reason this land will sell for \$200 per acre is because the number of acres in this valley is limited. Those who come here cannot lug in more acres, and they cannot manufacture more acres after they get here. Since acres can be neither imported nor manufactured, compe-